

Our Story

We're a locally owned commercial real estate agency based on the Northern Beaches. With over 15 years' experience, specialising in sales, leasing and property management of retail, commercial and industrial property, we pride ourselves on offering a refreshing approach to the property market across the Northern Beaches. We believe in working in partnership with you, to better understand your needs and meet your requirements.

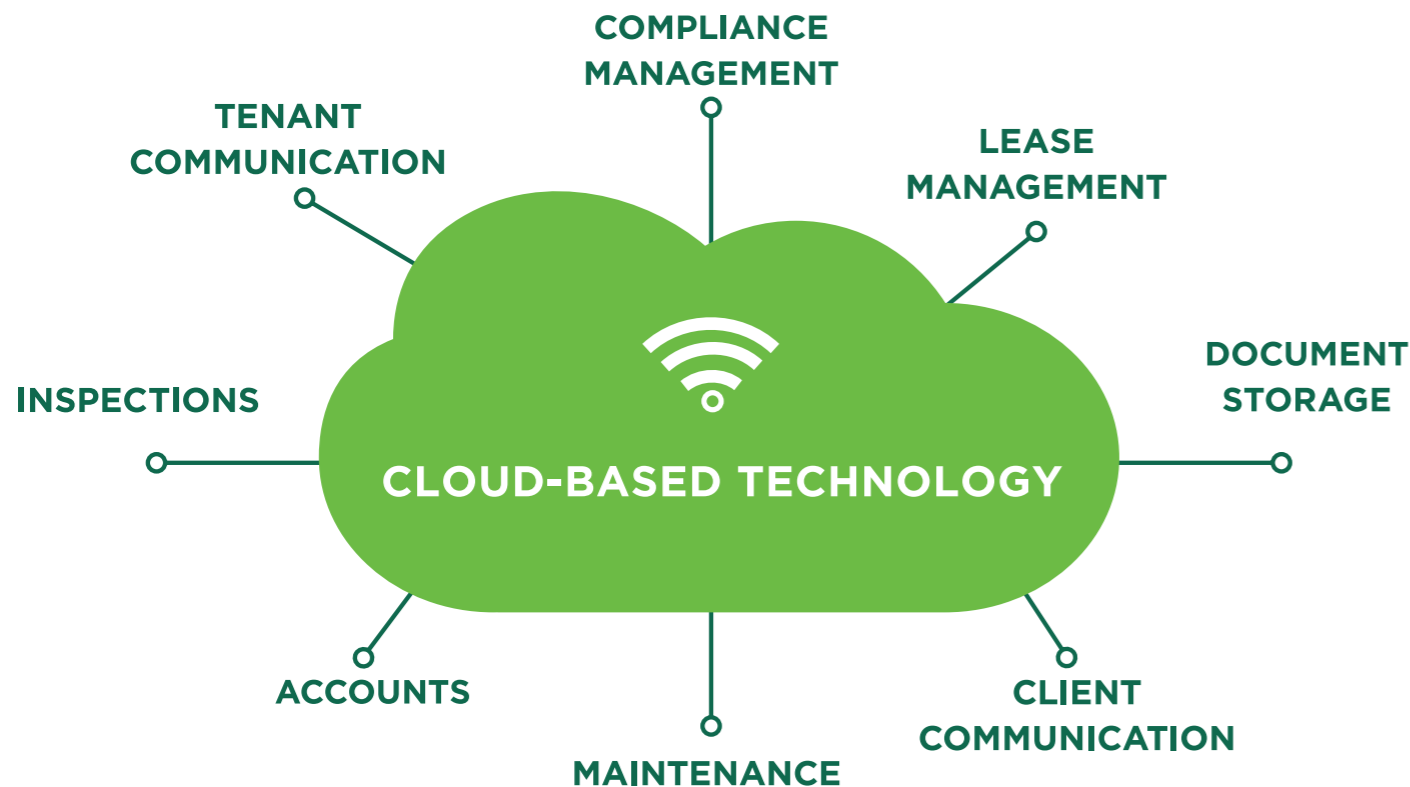
Our People

Straight up. We're passionate and we love what we do. Pine Property are proud of the solid foundations the agency has been built upon. We have the knowledge and network of the local and broader commercial property market enabling us to better facilitate the diverse property requirements of our clients and better connect buyers, sellers, tenants and investors.

**SAY HELLO TO YOUR ALL-IN-ONE COMMERCIAL
PROPERTY MANAGEMENT PLATFORM.**



We believe property management should make life simpler, not more complicated. Property Management is no longer just collecting rent and it is no longer as easy as selecting the agency with the cheapest fees.



**WE'RE HERE TO TAKE
CARE OF YOUR NO.1 ASSET
- YOUR PROPERTY!**

- **Marketing** - Strong campaign presence and messaging - Speeding up letting periods to reduce vacancy costs
- **Rent Reviews** - Ensure that rental rates set for your property are competitive and sustainable
- **Applications** - In depth and thorough rental application process sourcing the highest calibre of tenants with the maximum level of due diligence
- **Lease Process & Documentation** - We coordinate the entire leasing process including the procurement and execution of all relevant lease documentation
- **Tenant Communication** - Inform tenants of their expectations under the retail / commercial lease agreement and advise of any new legislative requirements
- **Inspections** - Regular routine inspections of your property to ensure its presented to the highest standard. Thorough in going inspection reports with a capacity of 300 photos along with routine inspection reports up to 4 times a year
- **Maintenance** - Schedule timely maintenance & repairs - Available 24/7. Tenant app allowing tenants to log any repair request along with photographs in real time
- **Accounts** - Meticulous financial records and financial reports for accounting and taxation purposes. Access via a personal portal to download the monthly statements anywhere in the world and get real time status on rent arrears and monies held. Monthly statements emailed along with copies of any outgoings paid
- **Document Storage** - All relevant property information and lease documentation stored electronically and available 24/7 at the touch of a button
- **Compliance Management** - Fire Certification, Insurance, BCA Compliance, Approved Retail / Commercial Uses. Knowledge and implementation critical.
- **Legal** - Advice on legislative mandates and appropriate follow through action assistance

OUR PROCESS



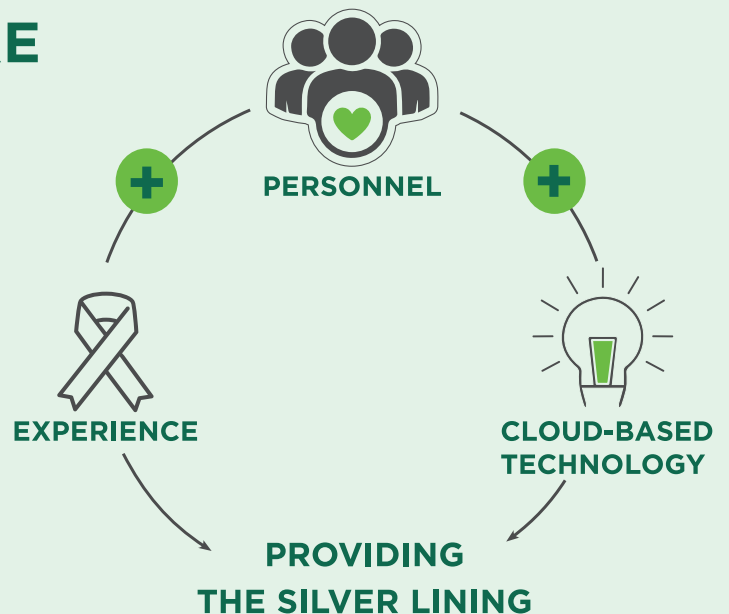
RETAIL | COMMERCIAL | INDUSTRIAL

1. Onsite Meeting
2. Property Appraisal
3. Property and Marketing Presentation
4. Appointment and Agency Agreement
5. Marketing Roll Out - Photos / Floorplans / Signage and Advertising
6. Tenant Sourcing and Open for Inspection
7. Application Process - Rental & Financial Analysis / Personal References / I.D Checks
8. Negotiate - Best possible price, terms & conditions
9. Lease Signing - Liaise with Solicitors, Tenant & Landlord, Rental Bond Board, Land Registry Services
10. Rent Reviews/ Lease Renewals + Asset Repositioning - Refurbishments, Development upside and potential sale / Divestment strategy

WE'RE HERE TO ENSURE INVESTMENT SUCCESS AND SATISFACTION

We are here to make property management a whole lot easier for landlords and tenants. Let our team at Pine Property ensure that your property investment will remain a good one for years to come.

To take advantage of our market knowledge and expertise, ask us for a market appraisal of your property today.



THE BEST **PROPERTY** INVESTMENT YOU CAN MAKE.

PARTNER
WITH **PINE PROPERTY**



PINE
PROPERTY